

John Smith Territory Nancy Drew Territory Steven Pearl Territory Tina Turner Territory	Query: Test Template Type:	Steven Pearl Te select accountr	rritory o from contact1 where Key4='Stev AutoTemplate Configuration	ren Pearl'	
		GoldMine Temp 1 - ImagineTa ImagineTake	John Smith Territory Nancy Drew Territory Steven Pead Territory Tina Tumer Territory	Name: Query: Test	Nancy Drew Tenttory select accountno from contact1 where key4="Nancy Drew"
	From:	Steven Pearl <		Template Type: Template: Subject: From:	GoldMine Template C - Have <<&Company>> Be A First Responder U Browse Have <<&Company>> Be A First Responder Using IntelliClick For G Nancy Drew https://www.enable.com Nancy Drew https://www.enable.com

If your sales organization is made up of different territories managed by different sales people, sending email campaigns on their behalf can be involved and time consuming. IntelliClick makes it simple and streamlined to send on behalf of different sales territories or market segments with fully personalized messaging that comes from the respective sales person.

The **Multi-Segment Batch Send** module allows you to define different segment profiles you send to regularly. A query identifies which contacts in GoldMine make up the segment; each profile can have a <u>designated send from email address</u> as part of the profile. When you are ready to send a mailing, simply set your subject line and select the email template to be applied for that sending profile (can be the same or different for each segment).

Efficiently Send <u>Personalized</u> Email Marketing On Behalf Of Your Sales Team

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