

GoldMine Solutions Partner Options

Program Element	Option 1: Referral Program	Option 2: Solutions Partner
<u>Requirements:</u>		
Contract:	Referral Agreement or eGoldMine account	Reseller Annual Contract
Credit Application:	No	Yes
Annual Fee:	None	\$2,000
Certification required:	Recommended	Yes
<u>Benefits:</u>		
Product Resale Discount:	15%	Starts at 25% Up to 40% for achieving sales goals
Channel Account Manager Sales Assistance:	Yes	Yes
Eligible for Leads:		Yes
Web Listing Available:		Yes
NFR copy for internal use:		Yes: 5 licenses
Direct Technical Support:		Yes
Credit Terms:		Yes – based on approval
Maintenance Renewal Commission:		10% or 15%